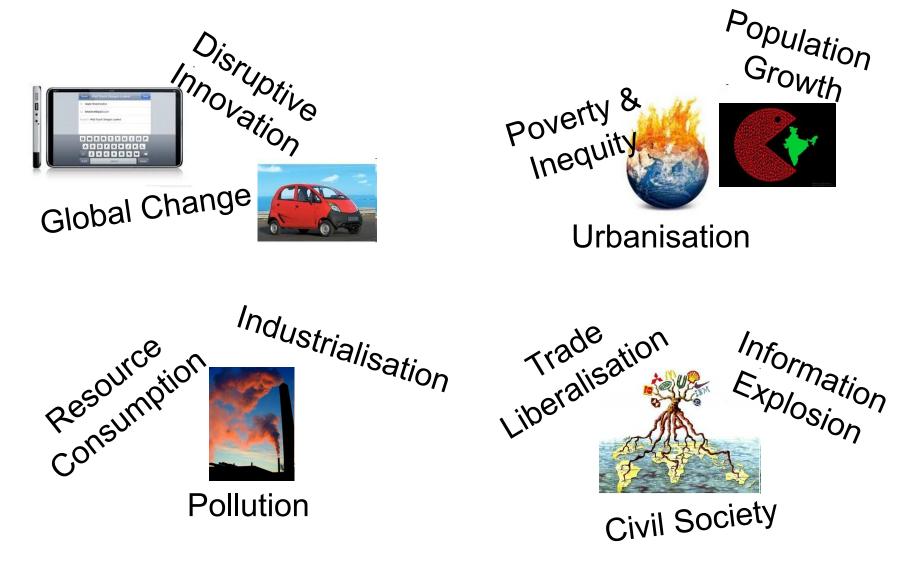
### Trends in Sustainable Business Global and Indian context



### 21<sup>st</sup> Century Business Drivers

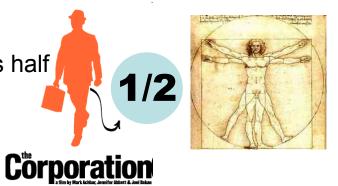




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#### **Case for Corporate Sustainability**

Average life span of corporate entity is half that of a human being





1970 to 2010: 407 new companies 2000 to 2010: 204 new companies

#### Rich-poor divide widening











#### **Sustainable Business**



## Sustainable business is dynamic and still evolving

Sustainable Business

Integrated into goals, strategies

**Community Investment** Strategic partnerships

Community Affairs Strategic giving

**Philanthropy** Passive donations

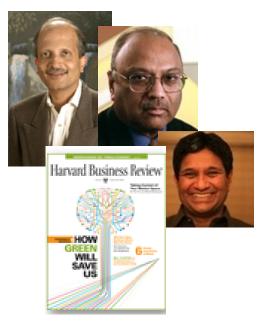
**Profit Focus** Shareholder value



# Sustainability is now seen as a key issue in business...

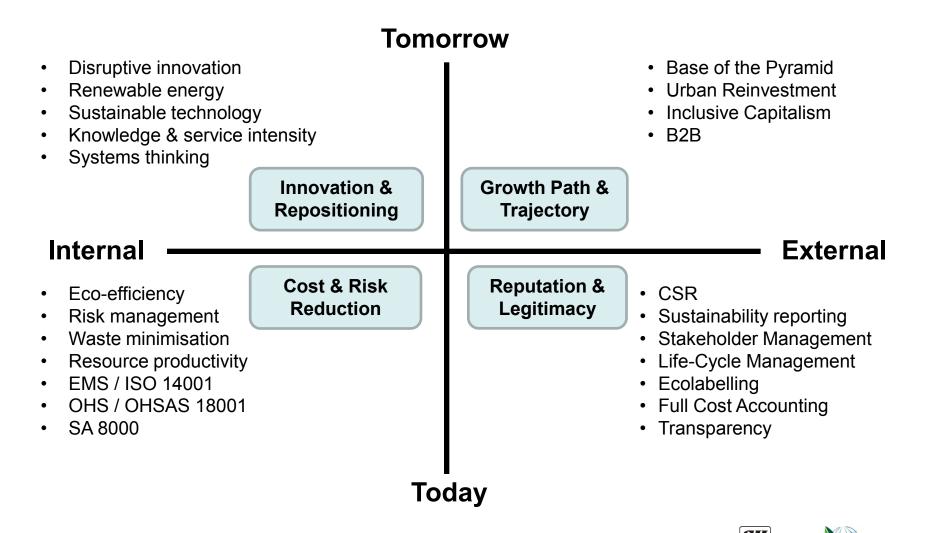
*"In the future, only companies that make sustainability a goal will achieve competitive advantage. That means rethinking business models as well as products, technologies, and processes."* 

C.K. Prahalad, M.R. Rangaswami and Ram Nidumolu Harvard Business Review 2009





#### **Different tools and approaches**





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#### **Different options and tools within the quadrants**

| Cost & Risk<br>Reduction    | All options are geared toward increasing the efficiency and security of operations, e.g. by the reduction of waste and emissions associated with a company's current operations.                                     |
|-----------------------------|--|
| Reputation &<br>Legitimacy  | Options which focus on focus on stakeholder engagement,<br>transparency, and life-cycle management.  |
| Innovation & Repositioning  | Clean technologies and capabilities (through either internal<br>development or acquisition), focusing on emerging,<br>"leapfrogging" technologies (genomics, biomimicry,<br>nanotechnology, information technology). |
| Growth Path &<br>Trajectory | Options concerning tackling population growth, poverty, and inequity associated with globalization, as well as potential growth paths .  |



#### **Sustainability Value Framework**





What market systems reward sustainable business?

How do they influence market behaviour & preference?

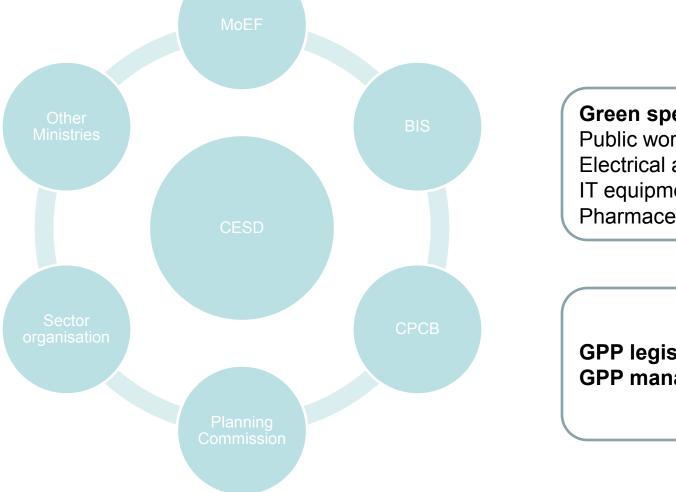
What mechanisms will aid informed decision making?



### **Green Public Procurement**



Ministry of Environment & Forests Government of India



**Green specifications** Public works: cement, bricks Electrical appliances IT equipment Pharmaceutical: bulk drugs

GPP legislation GPP management framework

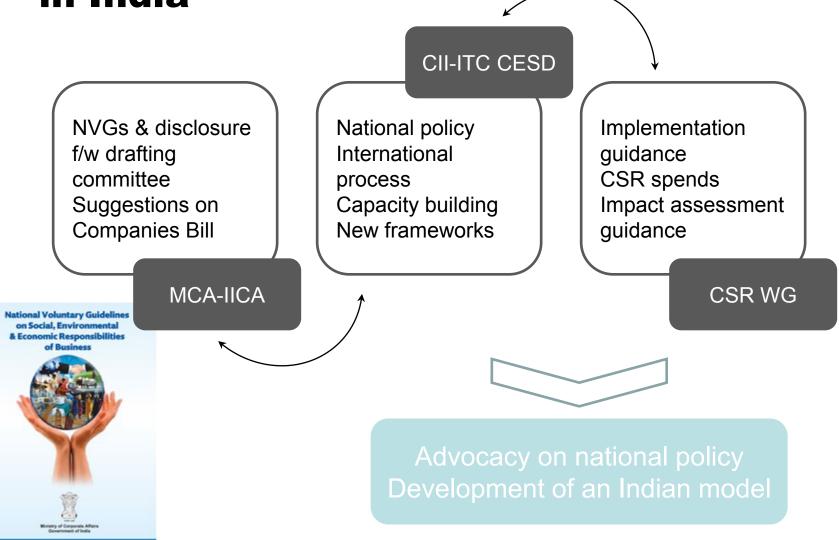


# Create a market-based system that rewards sustainable business





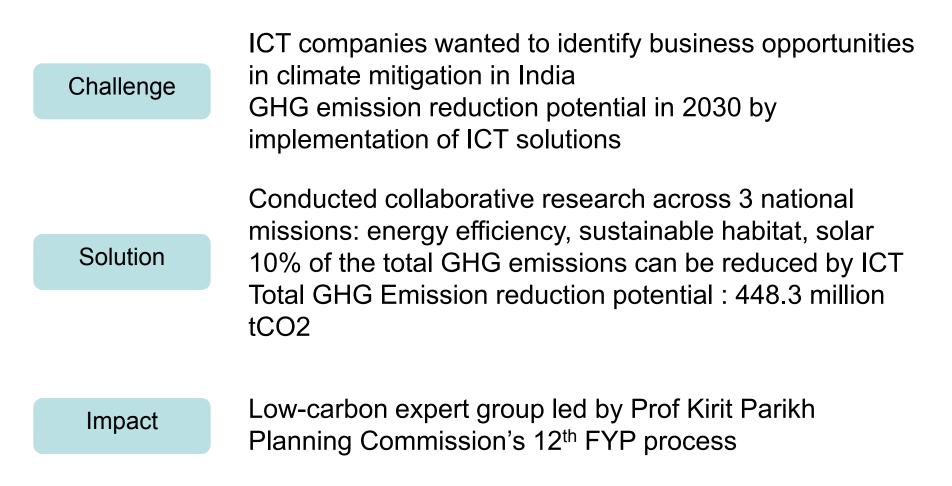
# Influencing responsible business policy in India





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# Climate mitigation: opportunities & public policy





## "Sustainability" will be the new usual



Sustainability will be embedded to doing business, growth models, & development plans



#### What will drive tomorrow?

- Social media
- More stakeholder driven
- Voluntary-regulatory combo
- Many different forms of businesses; hybrid business will be mainstream in medium term
- Resource constraints



#### **Tomorrow will be better; it could be**

- Sustainability embedded CG
- Inclusive / BOP business models
- Sustainable & inclusive innovation
- Green will be competitive advantage until medium-term; post that it will be mainstream
- Integrated reporting



#### Thank you

#### **CII-ITC Centre of Excellence for Sustainable Development**

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